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Salt Lake City, UT, October 5, 2005 - "My business is growing" said entrepreneur Josh Footer of The Write Image and Vanguard Media Group in Salt Lake City. Footer continued, "We've been through the start-up phase and survived. Now is the time to invest in our own building." A growing business is an entrepreneur's dream but raising capital to increase business or to invest in property can be a nightmare. A business partner for a small business could make the difference between going big or going bust. A partner such as Small Business Administration (SBA) lender, Conway Hansen of WebBank can help businesses make smart money decisions. Recently, when Footer wanted to make another business advance he wanted Hansen as his financing partner. Hansen had changed jobs and Footer did his research to find Hansen as he finalized steps to join WebBank, a Salt Lake City based Industrial Bank. Footer and Hansen are now teaming up again to provide the right financing for The Write Image's next venture. Footer said, "There are plenty of options for financing, but when you stake everything you've built as collateral, you want a banker who believes in your business, not just your money". Hansen was hired September 19, 2005 to head the SBA division of WebBank. Gerry Smith, President of WebBank was asked to comment on the new SBA division. Smith said, "We feel confident entering the SBA market because we offer the small bank personal touch coupled with the flexible financial solutions of the SBA." Smith continued, "We are excited to bring on Hansen and his extensive product and market knowledge."

Prior to joining Web Bank earlier this month, Hansen spent 17-years at Guardian State Bank where he established himself as a leader in SBA lending. Hansen also spent several years teaching SBA education and consulting many banks in both Utah and nationwide regarding SBA operations.

Hansen said his philosophy has not changed in 25 years and his career path has been in search of a company that mirrors his sentiment, “To help small business owners obtain the right financing at a fair price”. Hansen noted that businesses need SBA assistance at more than the start-up phase. “SBA loans can be useful for start-up, growth, obtaining property or other capital investments”. Hansen also councils, “sometimes businesses need to restructure their financing to better leverage their situation.” Hansen said he is confident that he found another long-term assignment at WebBank.

Steve Price, Director of the local SBA, is also confident in WebBank. Price said, “We are excited to have WebBank now offering SBA loans. We need everybody to support the American dream.”

Hansen invites readers to call him directly at (801) 993-5003 or to visit the bank’s website at www.webbank.com.

WebBank provides niche financing. Through its Industrial Bank charter, it offers a nationwide platform for consumer and commercial private-label financial products and services.

Summary: Conway Hansen has been named to head the SBA division at WebBank, an Industrial Bank headquartered in Salt Lake City. Hansen formerly developed an SBA division for Guardian State Bank and consulted on SBA lending for local and national banks.

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